#### UNITHOLDER VALUE CREATION

# Maximizing Unitholder Value

Delivering superior and predictable returns to unitholders is a priority for Brookfield India REIT. By understanding their needs and expectations, securing a sustained path to growth, and being at the forefront of opportunities, we have consistently created value for them. We continue to identify new ways to unlock future growth and value creation.

#### **VALUE DELIVERY AND MEETING UNITHOLDER EXPECTATIONS**

#### **ENGAGEMENT METHODS**

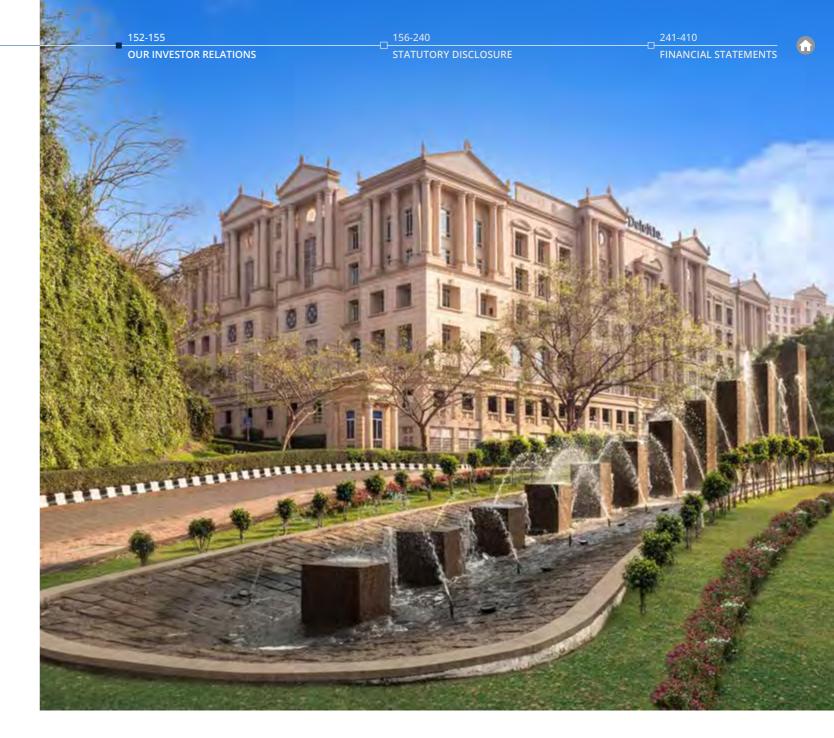
- Quarterly earnings calls
- Individual and group meetings
- Half-yearly/annual reports
- Annual unitholders' meeting
- Grievance redressal mechanism
- Media updates, press releases and website

#### COMMITMENT

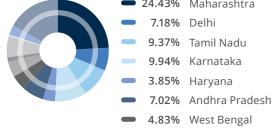
- Consistent returns through distributions
- Wealth creation through capital appreciation
- Inorganic and inorganic portfolio expansion
- Long-term viability and sustainable growth
- Timely disclosures, transparency, compliance and ethical practices
- Securing growth by capitalizing on the extensive Sponsor Group pipeline and its confidence in REIT

#### **VALUE DELIVERY IN FY2024**

- 12 consecutive quarters of distributions
- Distribution per unit: ₹ 17.75 in FY2024 and ₹ 60.05 cumulative since listing
- Acquired new properties, expanding our total leasable area by 37%



### STATE-WISE CONCENTRATION OF UNITHOLDERS



24.43% Maharashtra

4.98% Gujarat

1.28% Others

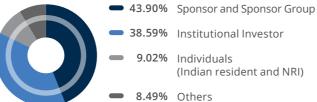
6.69% Uttar Pradesh

0.55% Goa

**3.07**% Rajasthan

- 16.81% Rest of India

## **UNITHOLDING DISTRIBUTION**



(Body corporates, Trust, HUF, clearing members, etc.)

### **VALUE CREATION FOR UNITHOLDERS**

45,387 NO. OF UNITHOLDERS

₹17.75 DISTRIBUTION PER UNIT IN FY2024\*\*

\*\*NDCF per unit and distribution per unit for FY2024 is sum total of quarter wise NDCF and distribution per unit.

₹60.05 **CUMULATIVE DISTRIBUTION** SINCE LISTING

₹111,835M MARKET CAPITALIZATION\*

\*Based on the closing price on NSE as on March 31, 2024